

Walla Walla District Industry Day

March 25, 2014



US Army Corps of Engineers
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Agenda

0830 Networking

0900 Welcome Remarks

0915 Introductions

0930 District Overviews

10:00 Briefings/Trainings

- *Are you eligible for award? SAM*
- *Where / how to find opportunities*
- *How to respond to the Sources Sought*
- *How to submit RFP/IFB*
- *SBA overview*

1200 Lunch/Networking (on your own)

1300 Upcoming Opportunity Briefing

1400 Multi-Functional Corps Panel

- *Please submit questions for the Panel before leaving for lunch. Topics to be covered can include Proposal Development, Past Performance Standards, Invitation for bids, Evaluation Factors and Process, etc*

1500-1630 Roundtable Discussions



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Walla Walla District Overview

Mission: The Walla Walla District operates and maintains multi-purpose infrastructure assets, and plans and executes engineering and water resource services across the Inland Northwest and the Nation to safely maximize public and environmental benefits.

Civil Works District

Business Lines

- ▶ Support to the Nation
- ▶ Flood Damage Reduction
- ▶ Hydropower
- ▶ Navigation
- ▶ Environmental Stewardship
- ▶ Recreation

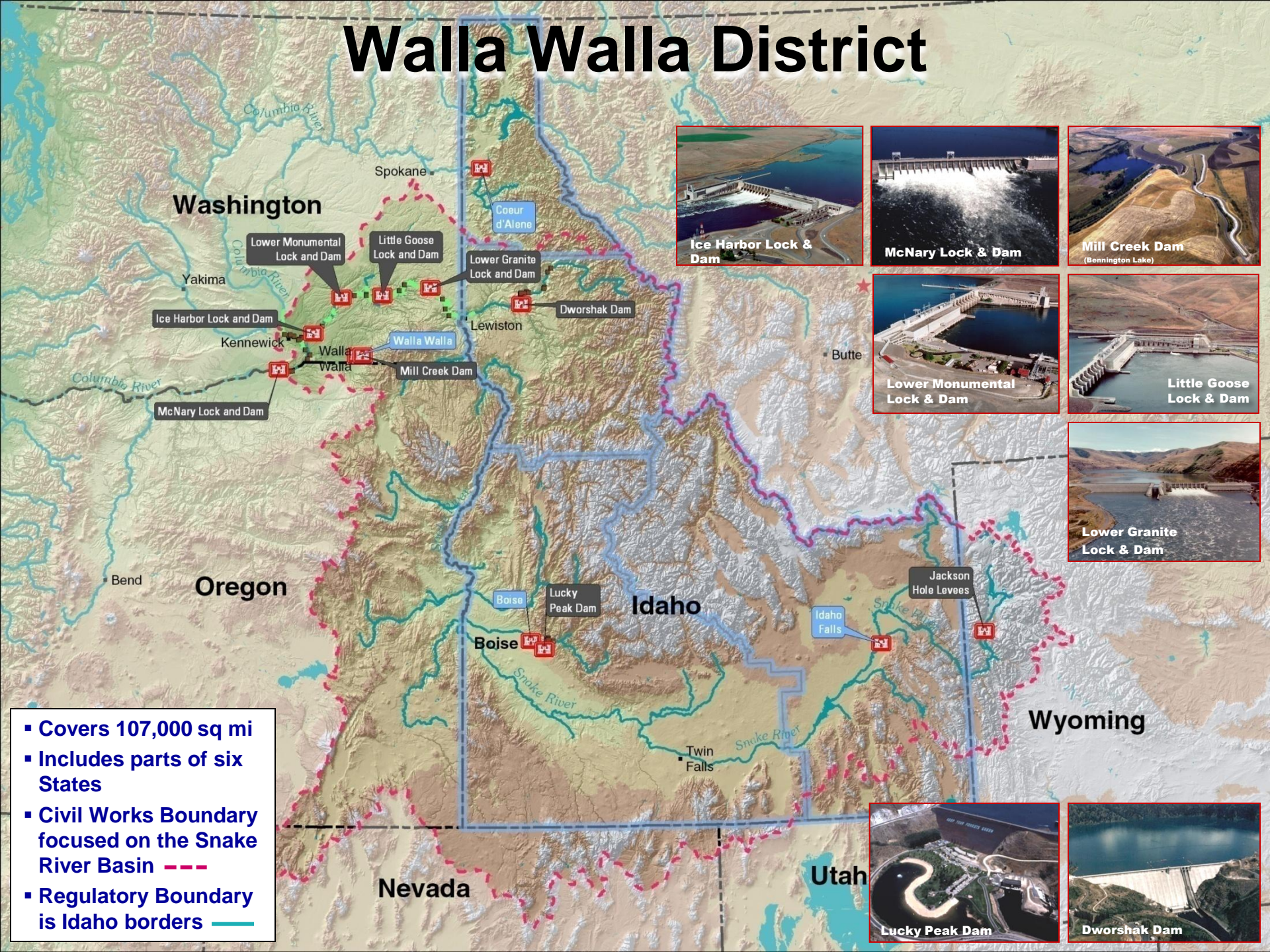
Workforce: 811 Employees

- ▶ 2 Military Officers
- ▶ 150 Engineers
- ▶ 113 Registered Professionals
- ▶ 270 Wage Grade Employees



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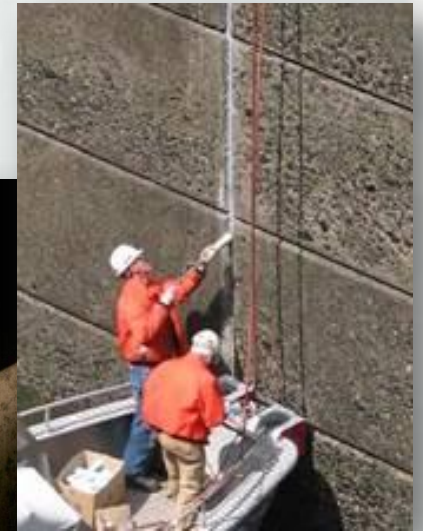
Walla Walla District



- Covers 107,000 sq mi
- Includes parts of six States
- Civil Works Boundary focused on the Snake River Basin ---
- Regulatory Boundary is Idaho borders —

District Infrastructure

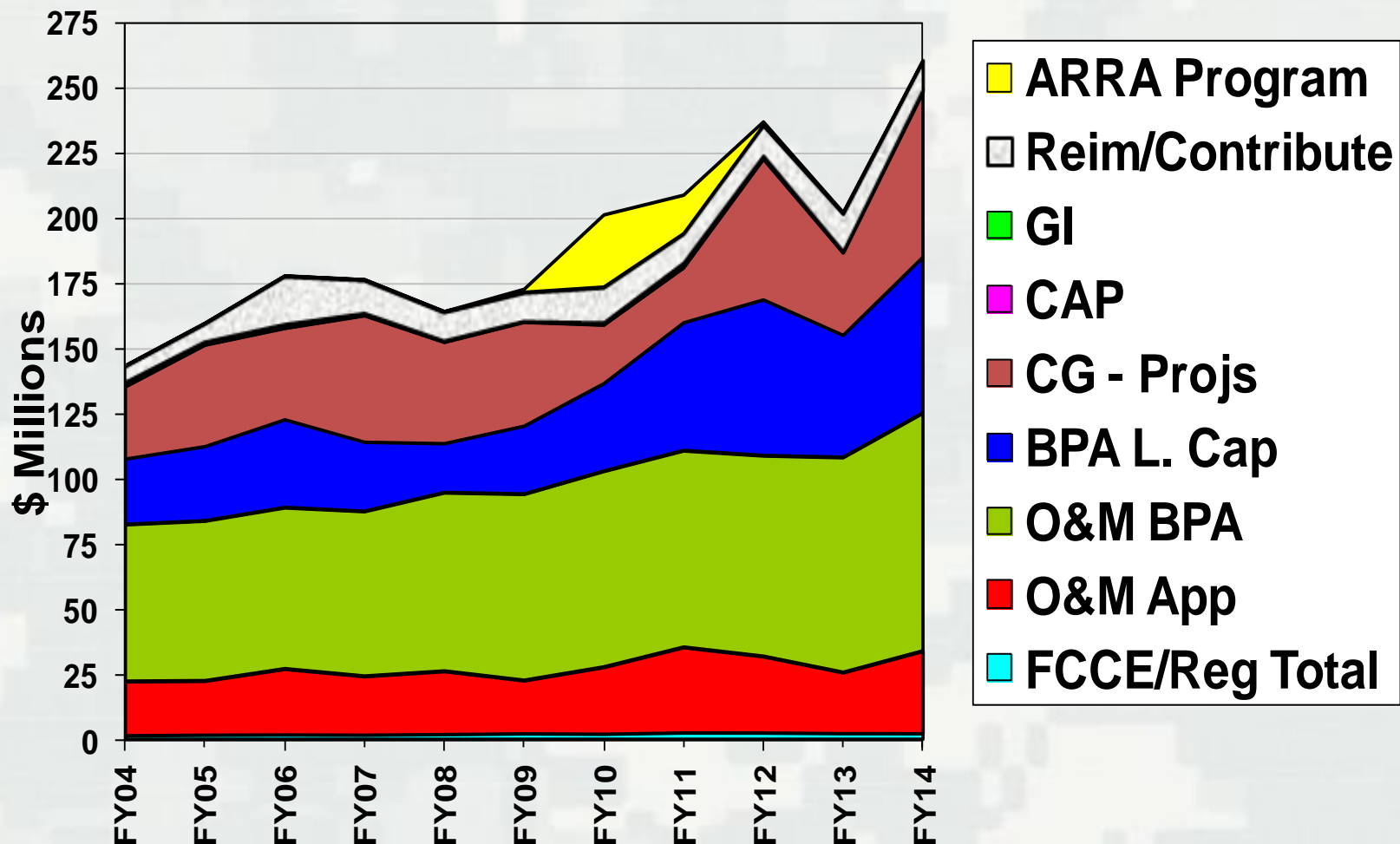
- Over \$2.5 Billion of infrastructure assets including:
 - ▶ Hydropower Facilities
 - ▶ Navigation Facilities
 - ▶ Flood Risk Reduction Reservoirs and Levee System
 - ▶ Recreation Sites
 - ▶ Environmental mitigation



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NWW Program Overview

FY2004 – FY 2014 President's Budget



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FY 2014 NWW Overall Acquisition Strategy

Type of Work	Overall Est. Magnitude	Projected # of Contract Actions	Comments
A/E	\$ 1.2M	50	
Construction	\$ 92.0M	38	
Other Svcs	\$ 24.9M	534	
Equipment	\$ 1.8M	75	
Supplies	\$ 11.9M	129	
Total FY 14	\$ 131.8M	826	

Historical Data

	<u>Obligations</u>	<u>Actions</u>
▪ FY13	\$ 92.2M	1260
▪ FY12	\$ 92.3M	1406
▪ FY11	\$105.2M	1310
▪ FY10	\$103.2M	1074
▪ FY09	\$ 73.6M	935



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NAICS Analysis:

What products/services does the Corps of Engineers buy?

- (1) 237990 Heavy & Civil Engineering Const @ \$20M/166 buys
- (2) 541330 Engineering Services @ 78 buys
- (3) 562211 Haz Waste Treatment & Disposal @ 43 buys
- (4) 238210 Electrical & Wiring @ \$5.7M/42 buys
- (5) 424710 Bulk Petroleum @ 41 buys
- (6) 541712 R&D in Physical, Engineering & Life Sciences (\$5M)
- (7) 335312 Motor & Generator Manufacturing (\$4.25M)
- (8) 333923 Overhead Traveling Crane Manufacturing (\$2.9M)



The information on the previous
slide was obtained
from the internet:

Federal Procurement Data System
https://www.fpds.gov/fpdsng_cms/

You can access this data
for any federal agency!



Walla Walla District Overview

Upcoming Opportunities FY14 & FY15



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Service Contract Re-competes FY14

Contract #	Location	Description	Ct Expires	Current Set Aside
W912EF-09-P-0127	LPA	Herbicide Treatment	9/30/2013	Small Business
W912EF-09-C-0001	HQ	Curation Fees - WSU	11/30/2013	Unrestricted
W912EF-09-P-0019	DWA	Portable Toilet Rental	12/31/2013	Small Business
W912EF-09-P-0024	LLA, LGA	Refuse Disposal Service	12/31/2013	Unrestricted
W912EF-09-P-0141	HQ	Gas Oil Analysis	12/31/2013	Unrestricted
W912EF-10-P-5008	HLD NR	Trash Disposal	12/31/1203	Unrestricted
W912EF-11-P-0009	DWA	Office Trailer Rental	12/31/2013	Small Business
W912EF-11-P-0041	LLA NR	Landfill Disposal Privileges	1/22/2014	Unrestricted
W912EF-11-P-5020	MNA	Pesticide Application	1/31/2014	Small Business
W912EF-09-P-0127	LPA	Herbicide Application	1/31/2014	Small Business
W912EF-09-C-0022	DWA, LLA	Elevator Maintenance	1/31/2014	Unrestricted
W912EF-09-C-0014	LLA	Janitorial Services	3/31/2014	HUBZONE
W912EF-09-P-0093	HQ	Online Cataloging for Library	3/31/2014	Unrestricted
W912EF-10-C-0020	HQ	Towboat Rental	4/8/2014	Small Business
W912EF-12-P-5061	HQ	Elevator Maintenance	5/31/2014	Unrestricted
W912EF-09-C-0026	LGA	Janitorial Services	6/30/2014	HUBZONE
W912EF-09-P-0161	LPA	Janitorial Services	6/30/2014	Small Business
W912EF-12-P-5073	LMA	Towel Cleaning	6/30/14	Small Business
W912EF-09-C-0038	HQ	Archaeological Monitoring LoMo Pal Village	9/14/2014	HUBZONE
W912EF-11-P-5081	HQ	Guard Services	9/30/2014	8(a)
W912EF-10-C-0018	HQ	Biological Support – Fish Trap & Transport	11/6/2014	Unrestricted



21 Service Contracts valued at \$16.4M slated for FY 2014 re-compete



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Dam Safety Program

Develop, Prepare, and Implement Interim Risk Reduction Measures (IRRM)s)

FY 14 Studies

- Revise Emergency Action Plan for Dworshak Dam and Reservoir
- Conduct Seepage Analysis and Emergency Exercises at Mill Creek Dam



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Dam Safety Program

Develop, Prepare, and Implement Interim Risk Reduction Measures (IRRM)s)

FY15 Construction

Rehabilitate nine of the fifteen Tri-Cities pumping plants installed as part of the McNary Dam construction in 1953.



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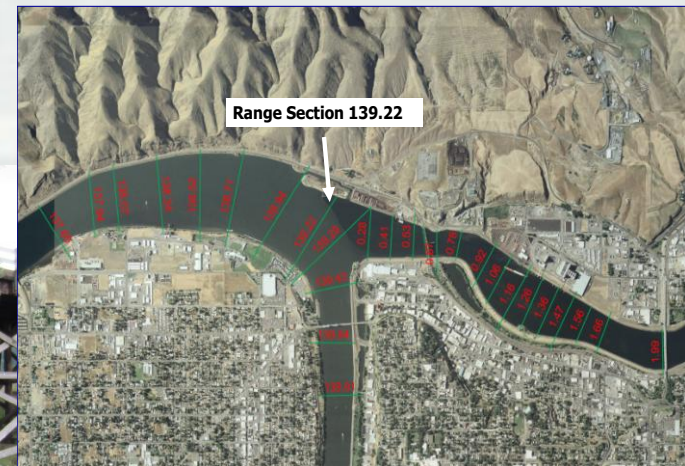
FY14 O&M Projects

Construction

- Potable water system upgrade at McNary
- Channel Maintenance



U.S. Army



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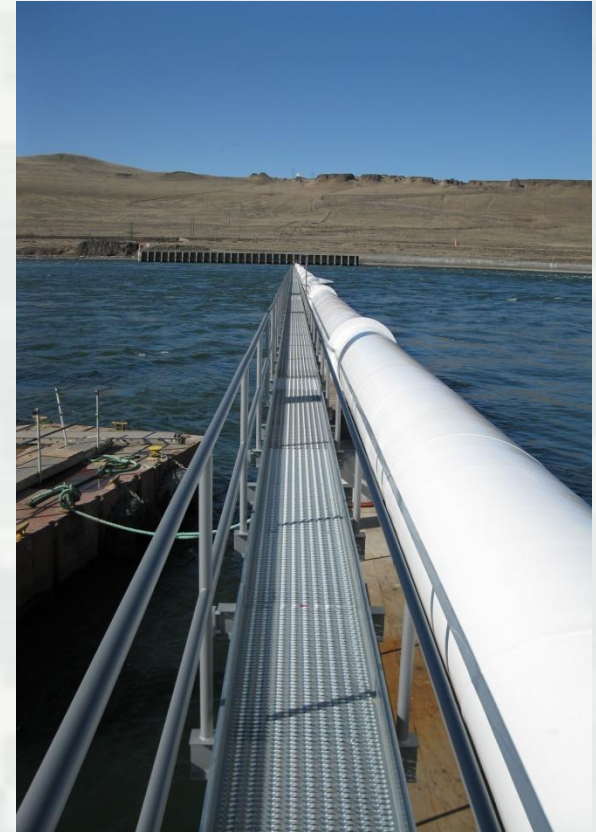
FY14 Columbia River Fish Mitigation Projects and Studies

Construction

- Award 2 Construction Contracts for Phase I Upgrades to the Lower Granite Juvenile Fish Facility
- Award of Construction Contract for Little Goose Spillway Weir Boat Barrier
- Lower Monumental Dewatering structure upgrades

Design

- Design of the Phase II Upgrades to the Lower Granite Juvenile Fish Facility – construction project to be awarded in FY15/16



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BPA Large Capital Improvements



- McNary Rewind (10 Units)
- McNary 4160/480V Station Service Upgrade
- McNary U14 Upper bearing bracket replacement
- McNary Fish Pump #2 repair
- Ice Harbor Drainage and De-Watering Pumps replacement
- Ice Harbor U1-U3 Runner Replacement
- Dworshak and Lower Granite HVAC Upgrades
- Lower Snake River Governor Replacement
- Lower Snake River VOIP Phone upgrades
- Lower Monumental U1 Linkage Repair and Rewind
- Little Goose and Lower Granite Bridge Crane Rehabilitations



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Existing NWW A-E Contracts (IDIQ)

TYPE	FIRM	SIZE	TIME	STATUS
Cost Engineering (large)	Project Time & Cost	\$150M total	Base with 4 Options	Option Year 2
Cost Engineering (large)	MOCA	\$50M total	Base with 4 Options	Option Year 2
Cost Engineering (small business)	Legis Consultants	\$20M total	Base with 4 Options	Option Year 2
Cost Engineering (small business)	RCECM	\$20M total	Base with 4 Options	Option Year 2
Survey (primary Hydro)	David Evans & Associates	\$2M/yr, \$10M total	Base with 4 Options	Option 4
Survey (primary Hydro)	Terrasond	\$2M/yr, \$10M total	Base with 4 Options	Option 4



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Existing NWW A-E Contracts (IDIQ)

TYPE	FIRM	SIZE	TIME	STATUS
Multi-Discipline Design Services(Large)	Jacobs Engineering	\$10M total	Base with 4 Options	Option 2
Multi-Discipline Design Services(Large)	INCA/Anderson-Perry	\$10M total	Base with 4 Options	Option 2
Multi-Discipline Design Services(Large)	CH2M Hill	\$10M total	Base with 4 Options	Option 2
Multi-Discipline Design Services(Small)	McMillan	\$5M total	Base with 4 Options	Option 2
Multi-Discipline Design Services(Small)	Harbor Engineering	\$5M total	Base with 4 Options	Option 2
Land Survey (IDIQ)	Rogers	\$5M total	Base with 4 Options	Option 1



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Anticipated Future NWW IDIQ Contracts

TYPE	SIZE	TIME	STATUS
Professional Biological Service Fish Studies – MATOC (SB Set Aside)	\$45M total	3 year base, 2 year option	Solicitation Posted FEDBIZOPs
Dive Services	\$1.5M	Base + 4 options	Solicitation Posted FEDBIZOPs
Small Project Construction (HUB ZONE Set Aside)	\$10M total	Base and 4 options	3 rd Option
Rip Rap IDIQ – Jackson Hole, WY	\$5M	Base and 4 options	New Requirement
Levee Vegetation Spraying	\$200K	Base and 2 options	New Requirement
Roller Chain	\$3.5M	Base and 4 options	New Requirement



For information contact David Doty – 509-527-7207



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Other FY14 Opportunity

- Blanket Purchase Agreements (BPA)
 - ▶ Small Routine Parts – Dam & Power Plant Maintenance
 - ▶ Commodity Based – i.e.. Electrical, Plumbing, HVAC, Material, Adhesives
 - ▶ Up to 3 agreements per commodity: 2 SB, 1 LB
 - ▶ Five year period of performance
 - ▶ Up to \$25K per “call”
 - ▶ Estimated Requirement: \$500K annually (all projects)



FY15 Opportunities

- **McNary Downstream Navigation Lock Miter Gate Repairs**
- **Ice Harbor P&S for Downstream Navigation Lock Gate Machinery Replacement**
- **Lower Monumental Downstream Navigation Lock Gate Mechanical System Reviews**
- **Little Goose Downstream Navigation Lock Gate Quoin and Structural Repairs**
- **Lower Granite Navigation Lock Sill Plate Repairs**
- **Mill Creek Master Plan Update and Maintenance Building Replacement**



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FY15 Opportunities

- **Lower Monumental Units 1&2**
- **Digital Governor Installations – multiple dams**
- **McNary Storage Building**
- **Ice Harbor Turbine Installation**
- **Dworshak Fish hatchery Vacuum Degassing Towers**



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Point of Contact Information

Small Business Deputy – Kay Baltz

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Walla Walla District Small Business:

<http://www.nww.usace.army.mil/BusinessWithUs/SmallBusiness.aspx>

Walla Walla District: <http://www.nww.usace.army.mil>

Walla Walla District Solicitations: <https://www.fbo.gov>

Keyword/Solicitation #: **W912EF**

Facebook: <http://www.facebook.com/wallawallacontracting>



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